

Your Pubs Code Rights in Your Prospective New Business

Dear Prospective Tenant

As you consider becoming a tied tenant of [name of POB] I want to introduce myself and tell you about the Pubs Code. My name is Fiona Dickie, and I am the Pubs Code Adjudicator (PCA). Independent of both the pub companies and the government, my job is to make sure that [name of POB] complies with its Pubs Code duties to you.

Your Pubs Code Rights

The Pubs Code is there to ensure that as a tied tenant or licensee of a regulated pub company, you get fair and lawful treatment and are no worse off than if you were free of tie. While you are negotiating for a new tenancy or licence of a tied pub, you are already protected by important legal rights under the Pubs Code. These rights can strengthen your bargaining power in negotiations and help you get your fair share of the reward for running the pub.

The Pubs Code offers lots of rights and protections, such as the pub company must:

- Provide you with important information, including what you reasonably need to understand and negotiate the terms of the agreement and the initial rent.
- Ensure you have prepared a sustainable business plan that is reasonable and realistic and has been prepared after taking independent professional advice.
- Advise you to do pubs entry training (if you are a new or inexperienced tenant or licensee)

Code Compliance Officer

[Name of POB] must employ a Code Compliance Officer (CCO), who has a duty to verify the pub company is complying with the Pubs Code. <u>Contact your CCO</u> if you have any queries about your Pubs Code rights or about your pub company's compliance.

Find out more

- Check the information from [name of POB]
- Keep up with the latest developments on our website
- Follow the PCA on X and Facebook
- Read my regular column in The Morning Advertiser
- Speak to my team if you have <u>enquiries about the Code.</u>

This is an exciting time as you contemplate a new business, and the Pubs Code is there to protect you. Understanding your rights will help you make the right decisions for your future.

Warm wishes

Fiona Dickie, Pubs Code Adjudicator

Please note, this letter is for those in negotiations for a substantive tied agreement (not a franchise or short agreement).

